CFO Services

CFO-level support for owners and businesses that need strategic financial leadership without a full-time CFO.

What we do

- Strategic planning
- Budgeting
- KPI development
- Stakeholder management
- Fundraising support

What you receive

- An agreed annual budget
- A KPI set for management
- Regular financial reviews
- Board and owner reporting
- A senior finance partner

How it works

Assess
Review your finances, reporting and priorities.

Plan
Agree the budget, KPIs and reporting calendar.

Lead
Guide management and stakeholders each month.

Review
Track results against plan and adjust.

Who it's for

- **Hotel owners**
- **Growing businesses**
- **Investors**

Why it matters

Strategic financial leadership turns monthly numbers into clear decisions for owners and boards.

INDICATIVE FEE

CFO services, per month

BZ$3,900 – 9,000

Final fee confirmed in a written proposal.

Financial Modelling & Forecasting

Financial models and forecasts that show owners and investors what to expect, and what changes if conditions do.

What we do

- Budgets and P&L forecasts
- Cash-flow forecasts
- EBITDA and NOI analysis
- Scenario analysis
- Franchise and brand analysis

What you receive

- A working financial model
- A forecast you can update
- Clear scenarios side by side
- A short summary of findings
- A walk-through of the model

Who it's for

Hotel owners

Investors

Businesses

How it works

Gather
Collect historical results and key assumptions.

Build
Build the model and the forecast.

Test
Run scenarios and check sensitivities.

Present
Walk owners through results and options.

Why it matters

A sound model makes the cost of each decision visible before money is committed.

INDICATIVE FEE

Financial modelling & forecasting, per engagement

BZ$1,000 – 9,000

Final fee confirmed in a written proposal.

Hotel, Business & Asset Appraisals

Valuation and appraisal of hotels, businesses and other assets, to support sales, financing, investment and owner decisions.

What we do

- Hotel appraisals
- Business valuations
- Asset appraisals
- Valuation reports
- Supporting analysis for owners

What you receive

- A written appraisal or valuation report
- The method and assumptions explained
- Supporting market information
- A clear value conclusion
- Follow-up questions answered

How it works

Scope
Agree the asset, purpose and type of appraisal.

Inspect
Review the asset, records and market.

Value
Apply the valuation methods.

Report
Deliver the report and talk it through.

Who it's for

- **Hotel owners**
- **Investors and lenders**
- **Business owners**

Why it matters

A well-supported value gives owners and investors a firm basis for negotiation and financing.

INDICATIVE FEE

Appraisals, per engagement, by type

BZ$5,000 – 15,000

Final fee confirmed in a written proposal.

Investment & Revenue Analysis

Investment analytics, feasibility and revenue analysis to support strategic investment decisions.

What we do

- Investment analytics
- Project feasibility assessment
- Investment risk analysis
- Revenue analysis
- Financial structuring

What you receive

- A clear view of returns and risks
- A feasibility assessment
- Revenue insights and drivers
- Options for financial structure
- A decision-ready summary

Who it's for

Investors and developers

Hotel owners

Businesses

How it works

Frame

Define the investment question and criteria.

Analyse

Analyse market, revenue and costs.

Assess

Weigh returns, risks and structure options.

Advise

Present findings and recommendations.

Why it matters

Testing an investment before committing to it protects capital and sharpens the plan.

INDICATIVE FEE

Investment & revenue analysis

Quoted for each assignment

Final fee confirmed in a written proposal.

Owner Representation

Acting for hotel and resort property owners, so performance, agreements and long-term value stay on the owner's side.

What we do

- Fixed asset registers and property condition reviews
- Capital expenditure and FF&E planning
- Management and franchise agreement compliance
- Insurance, auditor selection, cash flow and financing
- Representation with banks and financial institutions

What you receive

- Regular owner reporting
- Capex and FF&E plans reviewed
- Agreement compliance checked
- Issues flagged early
- An independent owner-side advisor

How it works

Review

Review the property's results, budget and agreements.

Plan

Agree targets and owner priorities.

Monitor

Follow performance and compliance each period.

Report

Report to owners with clear recommendations.

Who it's for

- **Hotel owners**
- **Resort developers**
- **Property investors**

Why it matters

An owner-side view keeps hotel performance, agreements and long-term value in step.

INDICATIVE FEE

Owner representation

Quoted for each assignment

Final fee confirmed in a written proposal.

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